

		Job Description	Format No:HR_F_160 Version: 2.0 Date: 21-Sep-2021
Product Leader EO Thermal Sight & Drones - JD (DJD2026004)			
Roles	Responsible for development and customer support activities for EO Thermal Sight & Drones projects. The role requires close interaction with customers, engineering teams, vendors, and solution partners to ensure successful execution of TEC samples, trials, Demo and product qualification.		
Responsibilities	Participation in technical and commercial bids for Thermal Weapon Sight projects & Drones.		
	Preparation of BOQ as per RFP/RFQ and customer specifications.		
	Coordination with vendors and procurement teams for optics, detectors, displays, drone subsystems, electronics, and mechanical parts.		
	Development and assembly of TEC samples/prototypes for customer evaluation and qualification.		
	Planning and execution of field trials, firing trials, environmental testing, and customer demonstrations.		
	Ensuring product performance meets customer requirements and military standards.		
	Cost optimization and component selection for competitive product realization.		
	Support for production readiness after successful qualification.		
	Coordination with customers, QA, production, and design teams for project execution.		
	Travel to customer locations, trial ranges, and field sites for testing and support activities.		
Qualifications	BE / Diploma in Electronics, Electrical, Mechanical, Instrumentation		
Experience	10–15 years of experience in EO/IR systems or imaging products with Field trials experience.		
Technical & Process Capabilities	Knowledge of Thermal Weapon Sight systems and its Ballistics and EO product architecture.		
	Preferred experience in LWIR/MWIR imaging systems, Day Camera, LRF integration and Drone eco system.		
	Experience in TEC sample preparation and qualification activities.		
	Understanding of military/environmental standards and qualification processes.		
	Product and process interface management.		
	Documentation and estimation methodologies.		
	Coordination with global OEMs, vendors, and manufacturing teams.		
Behavioural Capabilities	Strong troubleshooting and execution capability.		
	Excellent leadership and People management skills		
	Excellent interpersonal and Good Coordination Skills		
	Excellent written, verbal and presentation skills		
	Excellent organisational and follow-up skills		
Values	Competent in problem solving, team building, planning and decision making		
	Commercially good negotiation skills.		
Values	Accountable & Responsible,		
	Ethics & Integrity, Knowledge, Collaboration, Caring, Agility, Empowerment with Accountability and Sustainability		
Compensation	To be filled by HR		